



## OUR COMPANY

Vani IT and Telecom is a Value Added Distributor (VAD) headquartered in Dubai and serving customers worldwide. The company was founded by a team of experienced individuals, driven by their mission to effectively bridge the gap between demand and supply of Test and Measurement Instrument, Fiber Optic Cable and Accessories, Wireless, Network Solution and Vas Services in the Middle East and African region.

Since its inception in 2014, Vani IT and TELECOM has gone from strength to strength, growing rapidly year on year by diversifying their product portfolio and building great relationships with resellers and vendors and playing an active role in their success. Today, the company is reputed as one of the most progressive VADs in the UAE and field of IT and Telecom Distribution.



# WE ARE



The fast-growing company was appointed as an authorized distributor for globally renowned firms like AFL (America Fujikura Limited), OPTIFab, UK , TP-Link, Trango, Cambium Networks, World Phone etc. within less than twenty-four months of beginning operations. Vani IT & Telecom's portfolio features products and solutions for Test & Inspection, Calibration, Fiber Splicing, Fiber Management and Accessories, ODU's, Wireless Solution, Networking Products, VAS Services. The company has not just built a strong network of resellers in the region for these products but is also working with large telecom carriers and prestigious end-customers to deliver optimum value with its offerings.

Vani IT & TELECOM's vision is to become the most trusted and sought after distribution company in entire Middle East and Africa, driven by value for the customers and resellers and volume for the principle vendors". The company amplifies revenue opportunities for channels and manufacturers through strategic marketing programs, pre-sales, superior logistics and post-implementation support.



## ABOUT AFL

AFL manufacture, engineer and install the fiber optic products and equipment that communications providers need to provide quad-play solutions to their customers. Extensive experience in both design and application crosses all markets, from Telco, Broadband and Wireless, to Electric Utility, OEM, Enterprise and Private Networks, among others.

AFL believes in the well-being of our associates. From being environmentally-conscious to ensuring a healthy and safe working environment, AFL invests in its associates. Additionally, AFL proactively engage with our communities with grants, team engagement projects and environmental initiatives.

## PRODUCTS





## ABOUT OPTIFAB

Optifab International is a leading UK fibre optic manufacturer and supplier based in Milton Keynes. We specialize in the manufacture of Fibre Optic Communication and Networking Products for bespoke and general Optical applications. Products range from basic passive infrastructure to active categories, including POF (plastic optical fibre) – FTTH (fibre to the home), which is the new forefront in home entertainment.

Optifab's current broad product range is built on fundamental technologies and specialist engineering personnel, whose experience spans over forty years. The company's ethos is to present clients with cost effective solutions, providing a high degree of reliability and offer outstanding performance characteristics.

Optifab offer a comprehensive selection of fibre optic and fibre related products to clients in different industries and regions. Optifab also offers bespoke manufacturing services and we work together with our clients in providing specific solutions -meeting international stan-

## PRODUCTS







## ABOUT TP-LINK

Founded in 1996, TP-Link is a global provider of reliable networking devices and accessories, involved in all aspects of everyday life. The company is consistently ranked by analyst firm IDC as the No. 1 provider of WLAN and broadband CPE devices, supplying distribution to more than 120 countries and serving hundreds of millions of people worldwide.

With a proven heritage of stability, performance and value, TP-Link has curated a portfolio of products that meet the networking needs of all individuals. Now, as the connected lifestyle continues to evolve, the company is expanding today to exceed the demands of tomorrow.

Neffos, created by TP-Link in 2015, signified the beginning of our long-awaited entrance into the smartphone market. With the current accumulation of technology in the communication industry, Neffos smartphone strives to make the most human-oriented personal mobile device in the new digital era, and strives to seamlessly connect people to each other, and to the world around them.

## PRODUCTS





## ABOUT TRANGO

Trango Systems, Inc., was founded in 1996 and is headquartered in San Diego County, California – the heart of wireless communication technology innovation. The company is privately held and consistently profitable, with no long-term debt and no VC (venture capital) participation. Trango has a strong record of patents and industry leading innovations.

Trango Systems, Inc. is committed to delivering high quality products and services which exceed customer expectations. Trango mission is to innovate and deliver industry leading microwave backhaul solutions for our global customer base.

Trango Systems, Inc. is one of the leading innovators in wireless backhaul technologies. Specialists in connecting public and private IP networks, delivering data, voice, video and mobility services across a wide range of applications. Trango products are found in mobile and fixed telecommunications, ISPs, WISPs, utilities, transportation, government, education and industrial markets.

## PRODUCTS





# Cambium<sup>TM</sup> Networks

## ABOUT CAMBIUM NETWORK

Cambium Networks is a leading global provider of wireless broadband solutions that connect the unconnected – People, Places and Things. Through its extensive portfolio of reliable, scalable and secure WiFi, fixed wireless broadband point-to-point (PTP) and point-to-multipoint (PMP) platforms; managed by cloud-based software, Cambium Networks makes it possible for service providers; enterprises; governmental and military agencies; oil, gas and utility companies; Internet service providers; and public safety networks to build powerful communications networks, reach users from 200 kilometers across mountain tops down to the last meter to their devices and intelligently manage their infrastructure through end-to-end network visibility and actionable analytics.

Headquartered in Rolling Meadows, IL, outside Chicago, and with R&D centers in the U.S.; Ashburton, England.; and Bangalore, India; Cambium Networks sells through a range of trusted global distributors.

## PRODUCTS





## ABOUT WORLD PHONE

World Phone IT Services is a key players in IT solutions and IT services domain. In the solution and platform development phase, WPITS helps organizations to leverage technology to streamline business and grow. With experienced professionals, processes and methodologies, we help our customers achieve higher operational excellence. WPITS delivers unmatched value to their customers through a combination of reusable frameworks and technology innovation.

WPITS portfolio of solutions includes innovative and futuristic software platforms for Telecom, Enterprise and Media industries including two major patented solutions. We also extend our expert consulting and advisory services, product engineering and development, system integration and ODC's to telecom service provider, equipment manufacturer and independent software vendors. We also offer end to end comprehensive managed services on our own and on third party solutions on on-site as well as offsite models.

- CBRT
- MOBI WALLET
- MOBI BANK
- MOBI SCREEN
- USSD NXT
- MOBI PAY
- MOBI REMIT
- MOBI MICROFIN
- SOCIAL MEDIA ON USSD
- INTERNET SEARCH ON SMS & USSD
- MOBI CREDIT-U
- BZEEB
- SDP
- DEEP TRACK





## ABOUT STAR

Star Technologies is a young and energetic Telecom and IT Services Company. We work Globally and are currently looking for opportunities to work in other countries.

As your trusted IT and Telecom partner, Star Tech has your company's best interest in mind. We recommend the most cost-effective and suitable products that meet your requirements. Star Technologies can be your one IT and Telecom contact point, coordinating closely with third party vendors and manufacturers, so you can save time and money.

Currently we are working closely with the following companies toward marketing of their products:

- OTDR & Wireless Test Equipment's: EXFO, JDSU, Anritsu, Yokogawa
- Fiber Fusion Splicers: Fujikura, Fitel, Sumitomo, illisentech, FiberFox

## PRODUCTS



## ◀ **WIRELESS SOLUTIONS** ▶

- ▶ MICROWAVE WIRELESS SOLUTION.
- ▶ POINT TO POINT WIRELESS SOLUTION.
- ▶ POINT TO MULTI POINT WIRELESS SOLUTION.
- ▶ AMC ( ANNUAL MAINTENANCE CONTACT )

## ◀ **POLE AND MAST** ▶

- ▶ CCTV POLES SUPPLY INSTALLATION
- ▶ PTP & PTMP LINK POLE SUPPLY INSTALLATION.
- ▶ GUYED WIRE LADDER POLE SUPPLY AND INSTALLATION.
- ▶ SELF- SUPPORTING TOWER.

## ◀ **CABLE STRUCTURE SOLUTIONS** ▶

- ▶ CAT 6 CABLE DATA POINT.
- ▶ CAT 6 CABLE VOICE POINT
- ▶ CAT 6,7 CABLE NETWORK.
- ▶ FIBER CABLE PULLING TERMINATION ( INDOOR, OUTDOOR, SM,MM )

## ◀ OUR GLOBAL PRESENCE ▶

Petrofac 

 **3W NETWORKS**

 **LARSEN & TOUBRO**  
It's all about Imagineering

**G:M**

  
**Sheikh KHALIFA MEDICAL CITY**

 **ELFIT ARABIA**  
Telecom and Electrical OSP Solutions UNDER ONE ROOF

**EMPOWER** 

  
**TNC**  
TransNational Computer L.L.C.

**Brookfield MULTIPLEX** | **BM**

  
**nasma**  
الوساطة

**ORIGIN MICRO** Inc.

**ITHS** | Institute of Translational Health Sciences  
Accelerating Research. Improving Health.

**CABLE AND DEVICES**  
making IT work for you

 **ProCom**®  
euromicron Gruppe





## **VANI IT & TELECOM**

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